



Trellix

# Cyber Resilience

The evolution of cybersecurity

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# Speaker Intro



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# Agenda

- ① The World we live in.
- ② The problem we are trying to solve
- ③ Trellix Investment
- ④ Platform Approach



# The world we live in.....





# Global Threat Landscape

## Data Breaches

The alleged leakage of classified documents and sensitive data raises concerns regarding national security, privacy, and the integrity of critical information.



## Geopolitical Tensions

Governments faces diverse cyber threats, including state-sponsored attacks on critical infrastructure, cyber espionage targeting sensitive data, and disruptive actions by nation-states actors.



## Ransomware

Reports show that many countries are increasingly confronted with ransomware attacks, posing significant challenges to critical infrastructure, government agencies, and businesses.



A changing landscape:

# Cyber Industry Disruptions

- AI Imperative
- Business Automation Security
- SecOps workflow efficiency:  
Investigation & Response
- Risk and Liability



# The problem we are trying to solve



# Today's SOC Challenges



Siloed tools  
that don't work  
together

Fragmented visibility  
and control



Limited org resources  
and expertise

Overworked teams  
and insufficient  
threat coverage



Too many alerts  
and  
missed threats

Alert fatigue and  
high-risk exposure



Expensive  
infrastructure

Costly to maintain  
and operate

**SOCs struggle to keep up with threat landscape of multi-vector attacks= Risk**



# Trellix Zero Trust Strategy

## Methodology





# What is Zero Trust?

“Zero trust (ZT) is the term for an evolving set of cybersecurity paradigms that move defenses from static, network-based perimeters to focus on users, assets, and resources.”

<https://csrc.nist.gov/publications/detail/sp/800-207/final>



# Our Approach to DOD Zero Trust

1

**Data is your  
most  
important  
asset**

**Mission  
resiliency is  
critical**

2

**XDR is a core  
requirement  
of ZT under  
the Device  
pillar**

3

**Embrace a  
multi-vendor  
approach  
through an  
open  
platform**

4

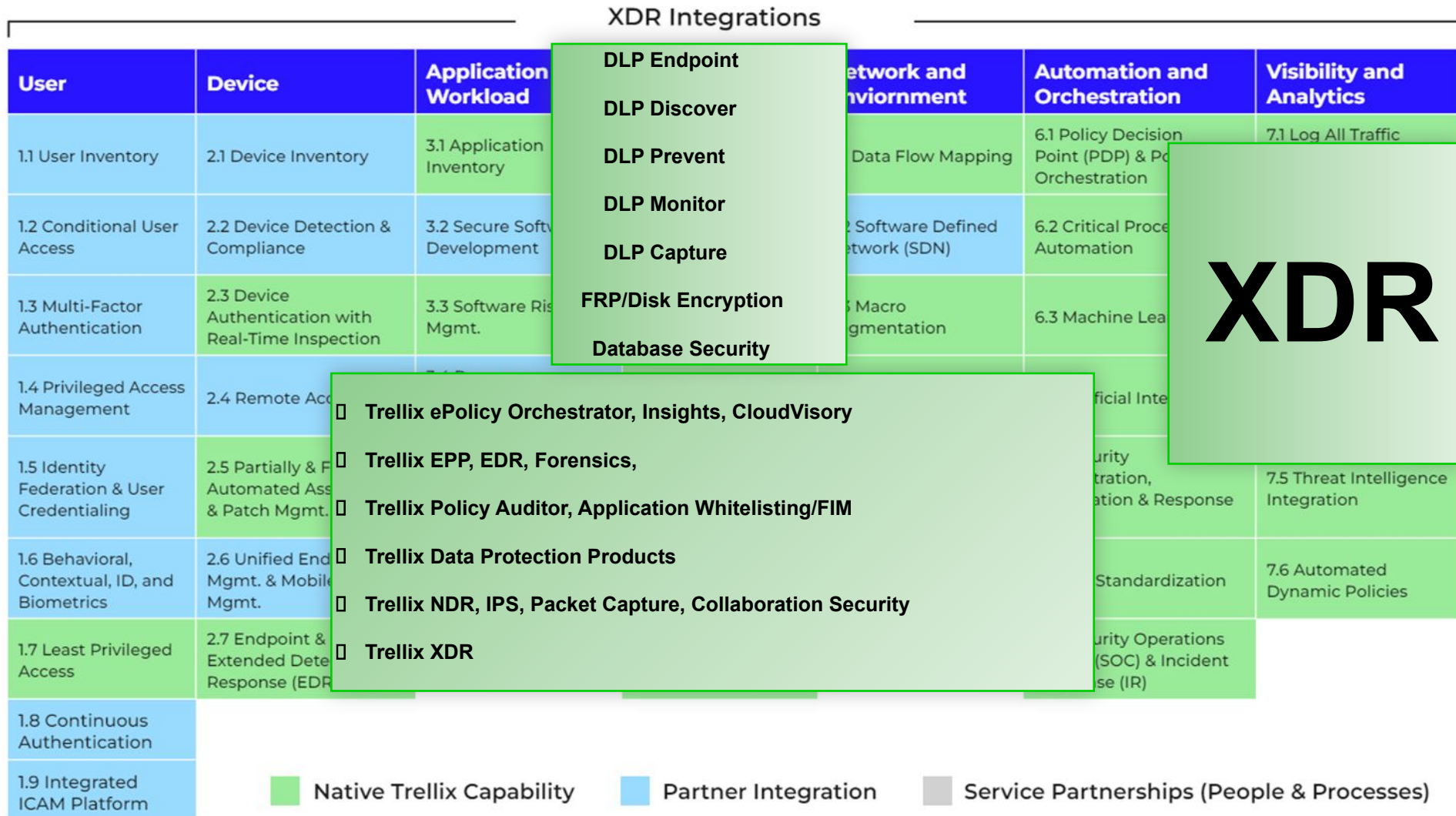
**Prioritize and  
automate  
SecOps  
workflows  
across all  
controls**

5

**Aggressive  
development  
and  
partnership  
to meet ZT  
requirements**



# XDR aligns the DoD's 7 Pillars of Zero Trust

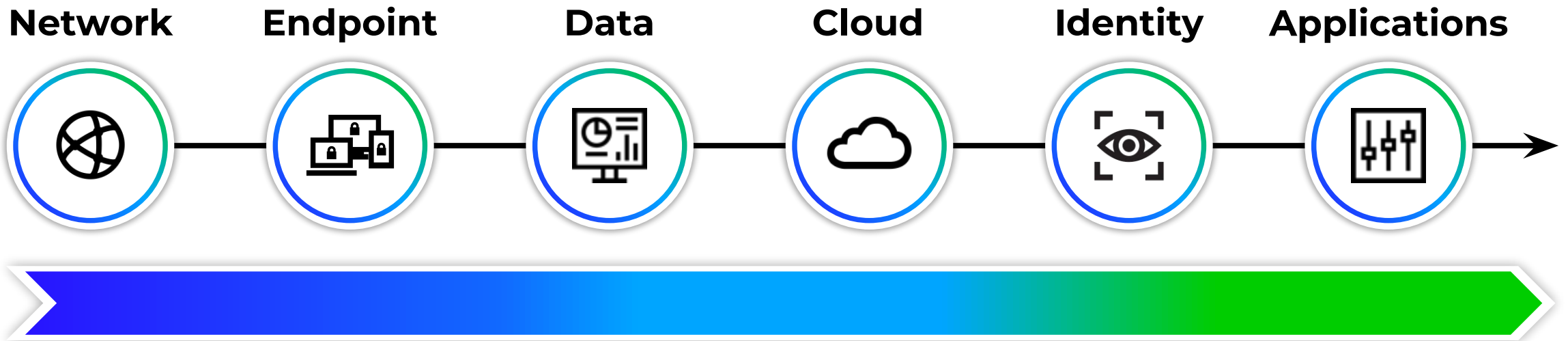


# XDR is Essential to a Zero Trust Strategy



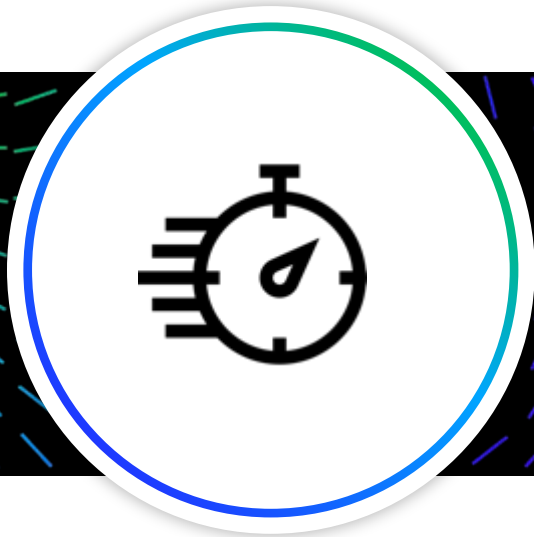
# Zero Trust & XDR:

Inspired by the Same Business Problem





# XDR: Detect & Remediate Faster, Cheaper



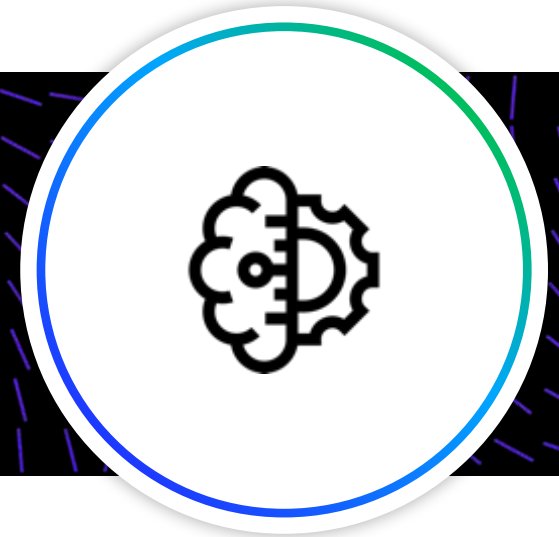
Faster  
Responses



Leverage  
Investments



Reduce  
Risk



Orchestration &  
Automation

# XDR in Action



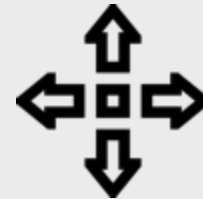
**Social Engineering**



**First-factor Credential**



**MFA Fatigue**



**Lateral Movement**



**Data Exfiltration**

**With XDR:**

Prioritized,  
Multi-vector  
detection

Lockdown,  
containment,  
rollback

Investigate,  
remediate  
in hours

Proactively  
address risk

**to add video.. play with click**



# XDR is Essential to a Zero Trust Strategy

Find the  
Unexpected

Increase  
Efficacy &  
Efficiency

Unlock  
Your Data

**Trellix: The fastest path to XDR**

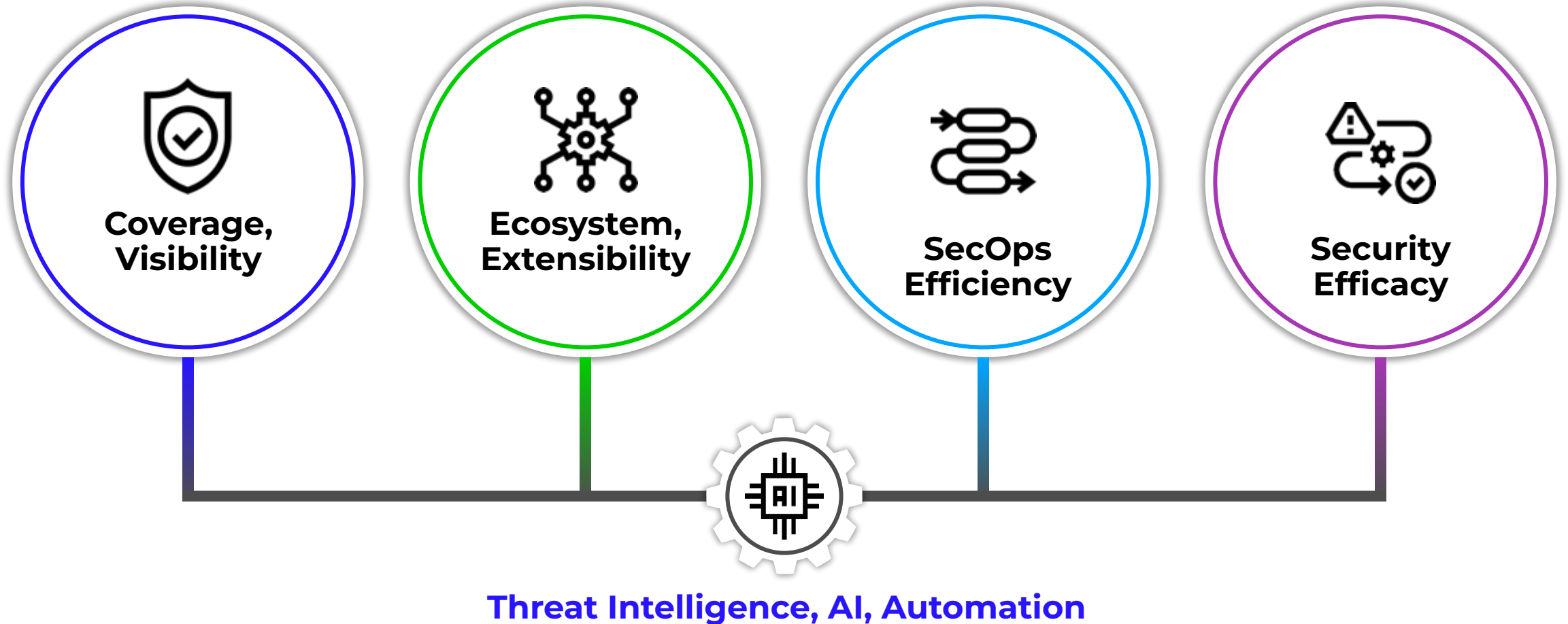
Avg. deployment 7 days

# Trellix Investment

We scale to protect our customers



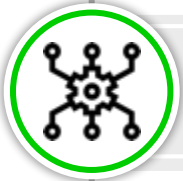
# Trellix Product Investment Areas



# What This Means for You



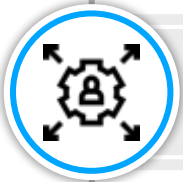
Preventing, detecting sophisticated attacks siloed tools miss



Utilize current investments in your ecosystem



Protecting critical data



Upskilling teams, accelerating detection and response



Lower operating costs



# Threat Advance Research

Detection is our founding competency



# Trellix Advanced Research



**+200**  
researchers &  
TI Analysts

**+3600**

Campaigns/2yrs

**+100**

Actors and tools with  
extensive tracking

**+250**

Different threat  
groups

**250M**

Malicious file  
detections in last  
30 days

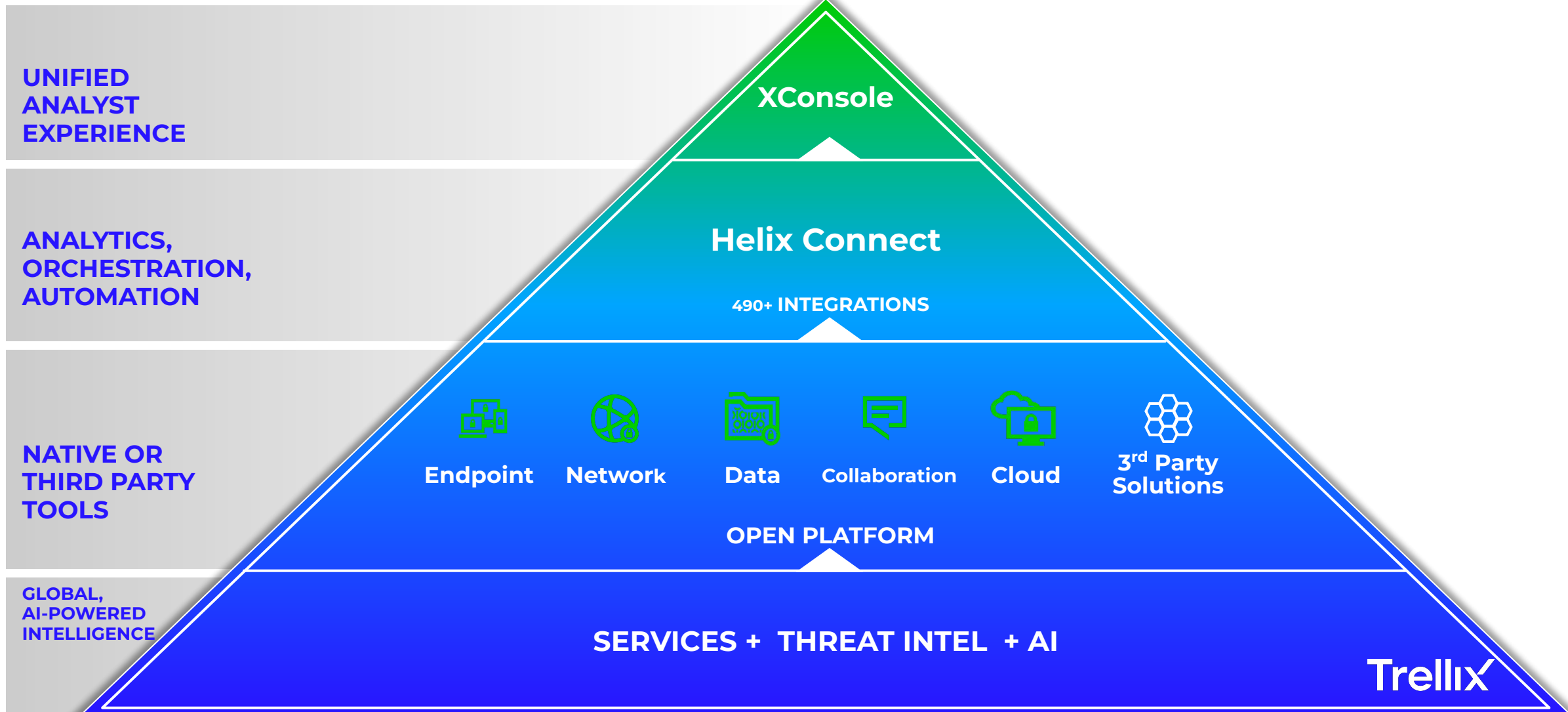
**+2250**

Different malicious  
and non-malicious  
tools

**1200**

Unique customers/  
30 days with  
Campaign Detections

# The Trellix XDR Platform





Trellix