McAfee™

Receive Up To 20% Rebate with Purchase of SaaS-based McAfee Products

Every customer with an AWS account is eligible.

Help Your Customers with:

- Creating incentive and bottom-line discounts
- Offset renewal discounts
- Cover financing fees

Which Products Qualify?

Qualifying Products	
Any MVISION Cloud Product	MVISION CNAPP
IaaS – CWPP, CSPM	UCE
Device-to-Cloud Suites	MVISION EDR
Web Gateway	SIEM
Remote Browser Isolation	IaaS/SaaS Pooled SKU

How is the Rebate Calculated?

The rebate is up to 20% of the amount of AWS consumption that the McAfee solution(s) drive.

The calculated rebate amount is the higher of either:
1) the calculated rebate X number of users or 2) X number of accounts (for IaaS, CWPP).

Use the chart below to calculate rebate amount. Enter in yellow box either:
1) number of users or 2) number of IaaS accounts X annual rate.

20% MVISION CSPM- IaaS Example	
Number of IaaS Accounts	25
AWS credit amount per account on two-year deal *(Calculate the number of accounts * $104.40 for the total credits)*	$ 104.40
AWS Year One credit total customer will receive	$ 2,610

18% MVISION Complete Device-to-Cloud Suite Example	
Number of end users *(enter quantity)*	10,000
AWS credit amount per user on one year deal *(Calculate the number of users* $9.44 for the total credits)*	$ 9.44
AWS Year One credit total customer will receive	$ 94,400

Products	1 Year Deal	2+ Year Deal
Credit %	18%	20%
MVISION Cloud CASB	$ 1.51	$ 1.68
UCE (all versions)	$ 6.45	$ 7.16
Web Gateway Protection	$ 0.43	$ 0.48
MVISION EDR 1-7 Endpoint Suites	$ 2.99	$ 3.32
SaaS Pooled SKU	$ 1.51	$ 1.68
Advanced Device-to-Cloud Suite	$ 2.99	$ 3.32
Premium Device-to-Cloud Suite	$ 2.99	$ 3.32
Complete Device-to-Cloud Suite	$ 9.44	$ 10.48
CSPM - IaaS by Account	$ 93.96	$ 104.40
CWPP (number of workloads/nodes)	$ 0.19	$ 0.21
Remote Browser Isolation (RBI)	Email: MFE_AWS@mcafee.com	
SIEM	Email: MFE_AWS@mcafee.com	

What's the Process to Receive the Credit for my deal?

- Submit a Request at: https://mcafeemarketing.zendesk.com/hc/en-us
- Select "AWS Rebate Submission"
- Complete the entire form

How Do I Get the Credit Code?

Credit code is provided once your deal has closed and proof of purchase has been submitted to the link above. An AWS representative will send you a code to provide to your customer. Think of it like an AWS gift card that can be applied to their AWS bill.

What's in it for the Customer?

By purchasing McAfee products that run on AWS, the customer can get credits on their AWS bill. Properly positioned, this is comparable to getting a big discount on McAfee products. This is software they need and were going to buy anyway; however, they get an incentivized "discount." The discount depends on what products they buy and how many users and/or workloads are in scope.

Can this credit be used for renewals?

Yes, this credit is not only for new customers. Customers with renewals or upgrades also qualify to receive an AWS credit code.

Questions?

Please email MFE_AWS@mcafee.com